The COVID-19 pandemic doesn't always bring bad influences to the community, in fact

many technological innovations and businesses have started digitizing their previous business

because of this. This phenomenon is also happening in digitalized foreign language learning sector

that would make it easier for people to learn foreign languages more freely, especially in English,

and that is why the HayLingo startup is here.

HayLingo is a startup that runs in an English oriented language learning industry that

utilizes an artificial intelligence chatbot that integrated within the Facebook Messenger platform

with a purpose to help it's users to gain many insights and experiences while learning a foreign

language and improving their skills to speak that language more fluent. This startup is born to

provide an ease-of-access in language learning as a solution, whereas before COVID-19 arrived,

most of people commonly goes to offline language learning instituions and now all of those are

limited in any way as possible.

Because the door of opportunity in digitalized language learning industry is wide open and

the timing is never been so perfect because of the restrictions COVID-19 brought in the new

normal ahead, HayLingo is here to change the people's mindset and behavior that online learning

is more beneficial these days, including an ease of use of the HayLingo application itself.

The methodology used in this research & development of HayLingo startup are design

thinking, growth hacking, remote research observation, and the use of quantitative as well as well

as online qualitative research in several iterations that always modifies the system of HayLingo as

time went on.

Keywords: Language Learning Chatbot, HayLingo Startup, Language Learning